



## Main Exports

Electronics and Household Electrical Appliances (58%), Clothing and Footwear (6%), Textile Yarn and Fabrics (2.4%), Toys and Games (2.3%), Watches and Clocks (2.2%)

### EXPORT PARTNERS

China	56.8%	\$ 283.2 billion
U.S.	8.6%	\$ 43.1 billion
Japan	3%	\$ 15.2 billion
India	2.3%	\$ 11.6 billion
Vietnam	2%	\$ 9.8 billion



## Main Imports

Machinery and Equipment (56%), Manufactured Goods and Articles (30%), Chemicals (5%), Mineral Fuels (4%), Food (3.7%)

### IMPORT PARTNERS



#### BUSINESS HOURS

**9:00 am - 5:00 pm**  
Monday to Friday

**9:00 am - 1:00 pm**  
Saturday



#### BUSINESS ATTIRE

Businesspeople dress fairly conservatively, usually in black suits, shirts, and ties. You should stick to your formal attire, even during business dinners. Dark, muted colors are usually the best choice for your clothing.



#### BUSINESS TIPS

The pace of business in Hong Kong is fast and hectic. Early interactions should be formal and professional. Hong Kong professionals are more business-oriented and are more conscious of time (theirs and yours) than other Asians.

Keep in mind that humility is a virtue in Hong Kong's business culture. If you make exaggerated claims in an effort to impress the other side or to obtain concessions, they will likely investigate your claims before responding.